

A Leading European Real Estate Company

Founded in 1969, NEINVER is a leading European property development, investment and management company focused on enhancing the value of its retail and logistics assets.

540,000 m²
GLA retail

1.5 Bn
GAV under
management

6
Countries

280
Employees

Our Management Team

Daniel Losantos, **CEO**

Carlos González, **Managing Director**

Sebastian Sommer, **Marketing & Retail Director Europe**

Bożena Gierszewska, **Asset Management Director Central Europe**

Eduardo Ceballos, **Asset Management Director Southern Europe**

Juan Carlos Ortega, **Industrial & Logistics Director**

Luis Meseguer, **Human Resources Director**

Lorena Díez, **Finance Director**

Stephan Fickl, **Leasing Director Europe**

María de la Peña, **Legal Director**

NEINVER in Numbers

OUTLET ASSETS

- **18** outlet centres under management ⁽¹⁾
- **352,000 m²** GLA under management ⁽¹⁾
- **11 The Style Outlets** centres (+1 under development),
- **5 FACTORY** centres, 1 Fashion Outlet
- Footfall: **45** million visits; sales: over **€1** billion (2019 results)
- Solid and continuous **growth**. In the past 7 years:
 - Average annual sales increase: **7%**
 - Average annual visits increase: **4%**

RETAIL

All retail (outlet centres & retail parks)

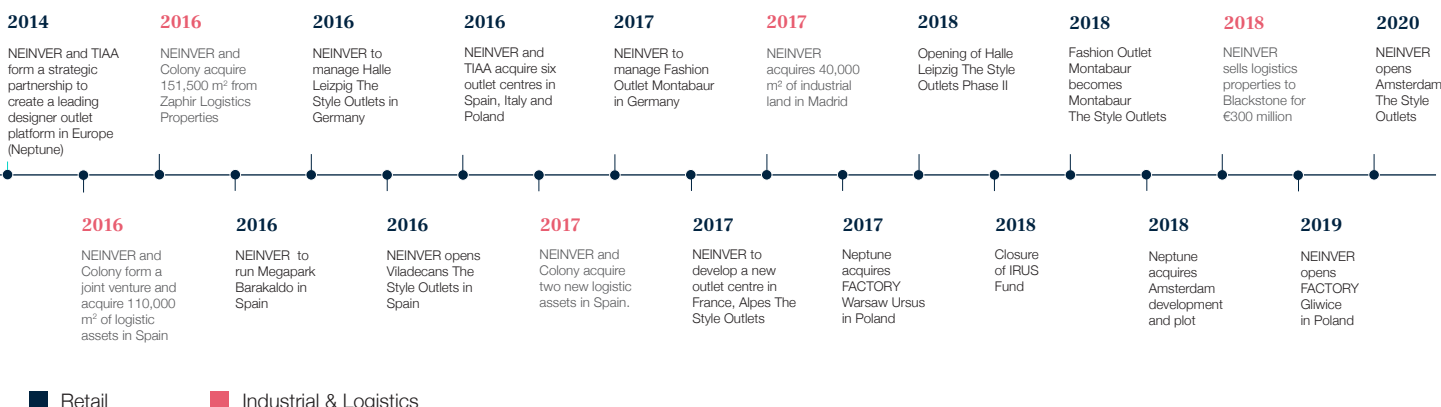
- **23** retail centres under management in Europe ⁽¹⁾
- **540,000 m²** GLA under management ⁽¹⁾
- Footfall: **68** million visitors in 2019; sales: **€1.3** billion

INDUSTRIAL

- Management of logistics portfolios: up to **500,000 m²** GLA
- Development of industrial properties: **2 million m²**

⁽¹⁾ Includes pipeline and projects under development

Recent Milestones



■ Retail

■ Industrial & Logistics

Our International Footprint



SPAIN

San Sebastián de los Reyes The Style Outlets
 The Style Outlets
 Getafe The Style Outlets
 Las Rozas The Style Outlets
 Viladecans The Style Outlets
 Coruña The Style Outlets
 Fashion Outlet Barakaldo
 Alegra Retail & Leisure Park
 Nassica Retail & Leisure Park
 Megapark Barakaldo

FRANCE

Roppenheim The Style Outlets
 Alpes The Style Outlets ⁽¹⁾

GERMANY

Halle Leipzig The Style Outlets
 Montabaur The Style Outlets

THE NETHERLANDS

Amsterdam The Style Outlets

ITALY

Vicolungo The Style Outlets
 Castel Guelfo The Style Outlets

POLAND

FACTORY Warsaw Ursus
 FACTORY Warsaw Annapol
 FACTORY Kraków
 FACTORY Poznań
 FACTORY Gliwice
 Futura Park Kraków
 Futura Park Ursus ⁽¹⁾

⁽¹⁾ In pipeline or under development

Our Strengths

360° MANAGEMENT

NEINVER is focused on managing the entire property cycle of its projects, from development, leasing and financing to the management of a wide range of property products.

OUTLET SPECIALISATION

25 years specialisation on the outlet sector in Europe, where it is positioned as one of the leading operators and the leader in Spain and Poland.

STRATEGIC PARTNER

NEINVER's strategic alliances with first class partners are key in the Company's growth strategy, both to enter new markets and to strengthen its presence in countries where it operates.

INNOVATION

The Company has developed an omnichannel strategy, using new technologies in outlet centres to further increase performance through detailed intelligence data about shoppers' behaviour.

SUSTAINABILITY

Through its commitment to social responsibility, the group became the first company in the industry to earn BREEAM In-Use certification for its entire outlet portfolio across Europe.

An Award Winning Company (recent awards and recognitions)



Golden Emblem -
 Outlet Category.
 FACTORY
 Consumer Quality
 Leader Awards



Superbrands
 Poland 2019.
 FACTORY



Superbrands
 Poland 2019.
 NEINVER Poland



Best Specialised
 Shopping Centre 2018.
 Viladecans The Style Outlets
 AECC Awards
 (Spanish Shopping Centres
 Association)



Superbrands
 Poland 2018.
 FACTORY



Fund of the
 year-retail 2017.
 IRUS ERPF.
 Property Investor
 Europe



BREEAM/GRESB
 corporative
 investment in
 responsible real
 estate 2017
 NEINVER
 BREEAM Awards



Best O2O Strategy
 2016.
 NEINVER
 MAPIC Awards



Fund of the year
 overall 2016.
 IRUS ERPF.
 Property Investor
 Europe



Best Corporate
 Project in digital
 transformation 2016.
 NEINVER.
 El Confidencial and
 KPMG

For more information

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